

## Keysight Technologies Defense Revenue Disclosure

Keysight develops and sells electronic instruments, software and services used by electrical engineers worldwide to design and test a broad range of electronic devices across a diverse set of end markets. These end markets include commercial communications, aerospace, government and defense, automotive, semiconductor and general electronics.

Munitions: Keysight does not manufacture or sell weapons or munitions nor components therein.

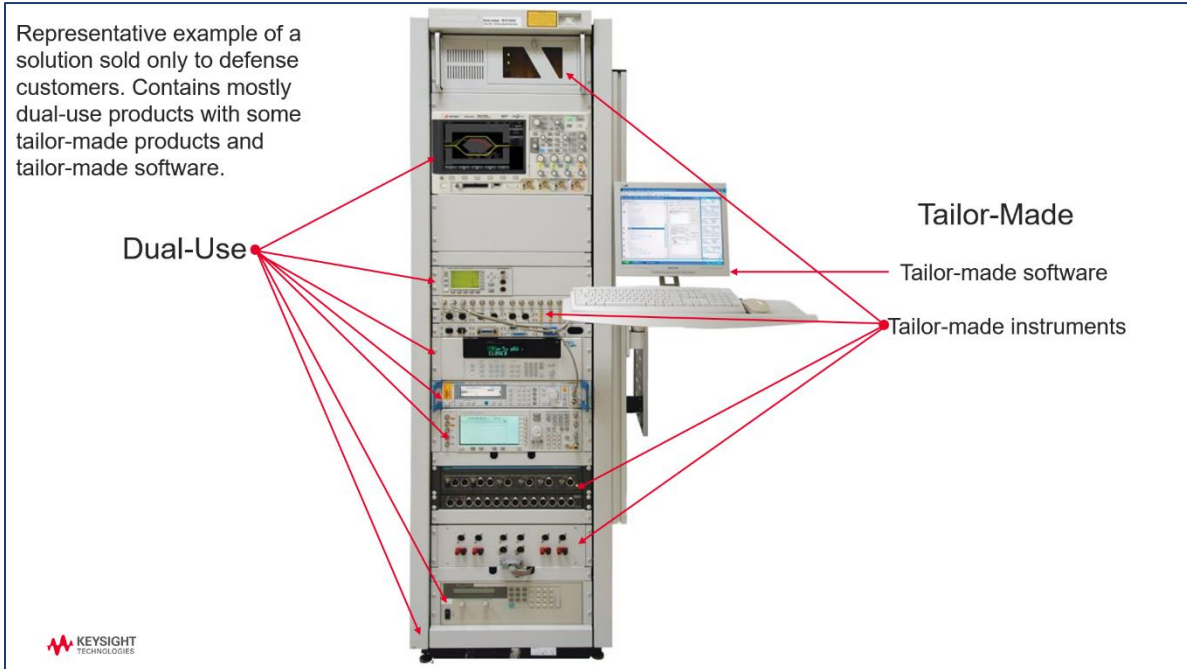
Dual-Use vs. Tailor-Made: Keysight revenues can be classified as either “dual-use” (those products sold to both defense and non-defense customers) or “tailor-made” (products with specific defense-customer features or software).

Tailor-Made % of Total Revenue: A small percentage of total Keysight revenue is from solutions which are “tailor-made” for defense customers. Over the prior 4 quarters, “tailor-made” defense revenue represented <5% of Keysight’s total revenue.

### Customer Use Case

Keysight is a provider of sophisticated instruments, software and services used by electrical engineers to design and test leading-edge electronic products. These instruments either create or measure electronic or photonic signals. Electrical engineers use Keysight’s instruments to design and test the electronics of all types of electronic devices worldwide, ranging from a cell phone to advanced radars to many other applications.

As an example, whether an electrical engineer is designing a cell phone or a radar, he or she will require instruments which can either create or measure phone signals (e.g. 4G, 5G) or radar signals. For both cell phone and radar design and development, the engineer requires a signal analyzer to *measure* the signals coming out of either device. The engineer seeks to confirm that the signal produced by the device is the expected signal. Likewise, the electrical engineer requires instruments which can *create* a phone or radar signal. The appropriate signal is input into the device to confirm that the device reacts properly to that signal.



Example of a solution configured with both dual-use and tailor-made products